

# DISCLOSURE STATEMENT FORTUNA SYNDICATE NO 144

### 1. INTRODUCTION

2. Fortuna Limited was founded by John Galvin in 2007 with a vision of providing a high quality thoroughbred syndication, administration and racing management service to its clients. Fortuna, a New Zealand Thoroughbred Racing Authorised Syndicator, races horses in New Zealand, Australia, Singapore and Great Britain with Mark Walker/Sam Bergerson being its principal NZ based Trainers, Mark Walker its Australian based Trainer and Donna Logan its Singapore based Trainer. Kevin Myers also trains one or two NZ based horses for Fortuna and Harry Eustace trains its Great Britain based horses.

**Fortuna** is very client focused and it aims to be the very best it can on behalf of its clients with all aspects of Thoroughbred Syndication Management. Hence its motto:

"Selected, Trained, Ridden and Managed - By Professionals"

# 3. Directory

Name of Promoter: Fortuna Limited

Address of Promoter: 5 Johnnybro Place, Rototuna North, Hamilton 3210

Manager and Director: John Eric Galvin

Bankers: Westpac Banking Corporation

Accountants: One Base Accounting - Hamilton

Solicitors/Legal Advisors: Harkness Henry – Hamilton

# 4. Business Plan

- This Syndicate will race just one horse, that being the Two Year Old Filly by CONTRIBUTOR out of VICTORY PARADE—no racing name yet, but has been assigned the stable name "KYLIE".
- The objectives of the Syndicate are to educate, train and race the Syndicate racehorse with the primary aim to win prize money for the Syndicate Members and to share in the fun and camaraderie associated with owning and racing a racehorse that is in shared ownership.
- KYLIE was acquired at the NZ Bloodstock Ready To Run Sale on 22 November 2023 she is now spelling at Te Akau Stud where she will have a 3 week paddock spell before being commencing her first stable preparation under the care of Fortuna's NZ Trainers, Mark Walker and Sam Bergerson, of Te Akau Racing Stables based at Matamata.
- Mark and Sam will assess her during this first preparation which will include jumpouts and trials and make a decision whether she will make her race day debut as a 2yo or be put aside for her 3yo season which commences 1 August 2024.
- Based on her pedigree, physical type and confirmation, her best distances are likely to be in the 1400 metre to 2400 metre range
- A strong, well grown filly standing at 16.1 hands high, KYLIE presents as a genuine middle distance/staying type who will benefit from a patient preparation at the same time she is quite forward, and so there is a good possibility that she could run as an Autumn 2yo

# 5. Bloodstock

(a) Name No Racing name yet, but nicknamed "KYLIE"

(b) Breeding (Sire/Dam) CONTRIBUTOR - VICTORY PARADE

(c) Sex Filly

(d) Foaling Year **2021 (DOB 10/10/2021) (e)** Microchip number **985125000126626** 

(f) Brand Marks M - 98/1

# 6. Initial Costs and Expenses

(a) Purchase of Bloodstock

i) Purchase Date **22<sup>nd</sup> November 2023** 

(ii) Public Auction NZ BLOODSTOCK READY TO RUN SALE

(iii) Cost **\$75,000 Plus GST** 

(iv)

(b) Breakdown of other Initial Costs

Promoter Fee \$ 10,000 plus GST

Marketing Fee \$ 7,500 plus GST

Sales/Research Fee \$ 3,000 plus GST

Vet Reports \$ 900 plus GST

Insurance (to 32/01/25) \$ 4,200 plus GST

Working Capital \$ 8,425 no GST

Other (specify) Nil

Note that a Full breakdown of Initial Costs is provided in Schedule One (Page 10).

Number of shares 20

Cost per share NZ\$6,200

Please note that at Manager's discretion, shares can be issued in smaller parcels than 5%

# 5. On-going Costs and Expenses (All costs are inclusive of GST if any)

- (a) Pre-Training, Training, Nominations and Acceptances, Transportation, Covers, Vet Care, Farrier, Management Fees, Annual Estimated costs of \$52,000 inclusive of GST if any.
- (b) Members will be required to meet all ongoing costs associated with educating, training, spelling, racing, transportation, animal health, insuring the bloodstock and administration costs of the Syndicate. The Manager requires the Members to make financial contributions to the Syndicate bank account to meet the Syndicate's actual or prospective obligations. Under normal circumstances the regular monthly payments made by Members (i.e. \$220 per month per 5% share) to the Syndicate, will cover all expenses associated with racing the horse. However in the event they do not, the Manager will issue a capital call on a pro rata basis to all Members to cover any additional costs
- (c) Regular monthly payments
  - (i) \$220 per 5% share
  - (ii) 1<sup>st</sup> of each month commencing 1<sup>st</sup> January 2024
  - (iii) 03-1557-0246029-022 Westpac Bank, Hamilton.

Note: On written request, supporting invoices or other evidence for costs invoiced will be provided by the Promoter or any person associated with this syndicate

# 6. Minimum Amount

Fortuna Ltd as Promoter is fully underwriting this acquisition, so no Minimum Amount is required for the Syndicate to proceed. *Note: Subscriptions are held in trust. This means that pending allotment of shares; no subscriptions will be disbursed from the syndicate bank account.* 

# 7. Insurance Information

a. Insurer
 b. Term
 New Zealand Bloodstock Insurance
 22<sup>nd</sup> November 2023 to 31<sup>st</sup> January 2025

c. Value \$100,000 incl GST if any

d. Type of policy **Death Only** 

# 8. Veterinary Report(s)

# Dr Douglas Black - Dated 29th November 2023

The veterinary report is not attached. Copies of the veterinary report(s) may be obtained from the Promoter by request at its mailing address or its email address <u>john@fortuna-nz.com</u> or by requesting a copy from NZ Thoroughbred Racing (<u>syndication@nzracing.co.nz</u>).

## 9. Material interests and Commissions

# (a) Disclosures of any material or pecuniary interests

[Note: Any material or pecuniary interest that the Promoter or Manager or a person associated with the Promoter or Manager has in this Bloodstock Syndicate or its Bloodstock must be disclosed in this Disclosure Statement. If any bloodstock offered has been sold by the Promoter, or by Associated Persons of the Promoter, within 12 months prior to the Offer, the purchaser, price paid and date of each transaction within that period shall be shown.

### (b) Confirmation of Disclosure of Commissions etc.

The nature of all commissions, fees or rebates and other benefits that have been or may be received in the future by the Promoter or the Manager (or an Associated Person of the Promoter or Manager), specifically in relation to the Bloodstock Syndicate or any of its Bloodstock have been disclosed in sections 4 and 5 of the Disclosure Statement. Any such commissions, fees, rebates or other benefits that may be received in the future will be disclosed to the Participants in writing at the material time.

- The Promoter or Manager has received no commission, fees or rebates other than those disclosed in this Disclosure Statement

# 10. Standard Industry Risks

- (a) Racing
  - (i) Not all yearlings/prospective racehorses proceed to become racehorses.
  - (ii) There is a significant possibility that any racehorse could injure itself and thereby need a long recuperation period or be unable to race again.
  - (iii) Racehorses are unlikely to have any significant value at the end of their racing career with the exception of well-bred and/or highly performed horses, suitable to become breeding stock.
- (b) Special Risks or factors attaching to this Offer.

There are no Special Risks or Factors pertaining to this offer

# **11.** Governing Documents

- The Syndicate Agreement which governs the Syndicate is attached

### ADDITIONAL INFORMATION

Applicants should note that the Terms below provide an overview of Key Points relating to the Management of the Syndicate. There is a detailed Syndicate Agreement, which is provided to you as a separate document, and will need to be perused and signed by Applicants before subscription will be accepted.

- Prize money earned will be allocated to Members on a pro rata basis once received. On occasions, some or all of prize money earned may be retained in the Syndicate Bank account to bolster working capital requirements.
- All payments of income or capital to or for the benefit of Members will be made at the same time to all Members and in the same proportion as the Shares held by individual Members of the Syndicate
- Trophies will be allocated to Members at Manager's discretion but are usually balloted.
- Unless the horse is already named, Members will have the opportunity to submit a name for consideration.
- Members will receive regular and timely written updates on all aspects of their horse's preparation and racing programme.
- The Syndicate horse will race in the Fortuna Syndication Colours (see example below)
- If a Member wishes to sell their share in the Syndicate, there is a defined procedure for how this will be handled; this procedure is outlined in Clause 8 of the Syndicate Agreement.
- If an offer is received to buy the horse from the Syndicate, the Manager will consider the terms of that offer, then make a recommendation to the Members as to those terms and invite Members to provide their feedback on the recommendation with the majority view to prevail.
- Syndicate Members may from time to time, in accordance with clause 14 of the Syndicate Agreement, appoint, remove and replace the Syndicate Manager, provided that the Members give the Manager six months prior written notice of the proposed removal unless the Manager has breached any of the Manager's obligations in this Agreement, and the breach is incapable of being remedied, or has not been remedied by the Manager within 30 days of receiving written notice of such breach.

# Fortuna NZ/Aus Racing Silks



# **Manager's Powers and Functions**

The functions of the Manager are to race and manage the Bloodstock in a manner that is consistent with the best interests of the Members, and the Bloodstock. This includes, but is not limited to, the sole right, in the Manager's discretion, to make decisions without any obligation to consult with the Members, on matters which relate to the racing and management of the Bloodstock such as (but not exclusively so):

- a. the choice of racing programme;
- b. training methods and veterinary treatment
- c. the choice of jockey;
- d. the choice of trainer;
- e. if the Bloodstock is to be raced outside New Zealand
- f. stud management and breeding policy (including if colts are to be gelded)
- g. agistment,

provided those decisions are in the best interests of the Members.

In practice, Members are usually consulted with and advised on the points above.

The Manager is also empowered to execute Ownership and Registration documents on behalf of the Syndicate and its Members with New Zealand Thoroughbred Racing and any other Racing Jurisdictions in which the Syndicate bloodstock may race.

# **Complaints or Disputes**

If a Member has a problem, concern, or complaint about any part of the service offered by the Manager, please tell us so that we can try to fix the problem.

We will try in the first instance to resolve any complaint or dispute internally. We conduct an internal complaints handling process administered by John Galvin. You may contact John by writing to him at;

5 Johnnybro Place, Rototuna North Hamilton 3210, email john@fortuna-nz.com or telephone 021 921 460.

The Syndicate Agreement has a Disputes Resolution Clause (Clause 22) and this Clause governs the process for any Disputes Process and Resolution.

#### **Initial Costs and Fees**

In addition to the capital cost of the bloodstock, Syndicate members will bear the following initial Costs and Fees:

- Promoter's fee. This fee will be 10% of the purchase price of the syndicate bloodstock with a minimum of \$10,000
   + GST the fee for this Syndicate is \$10,000 plus GST
- Marketing Contribution Fee. It is in Members' interest that the Syndicate be filled in a timely fashion as no disbursement can be made, under the NZTR Code of Practice, until the total Syndicate capital is collected. Therefore, a marketing contribution of \$7,500 is collected as part of this Syndicate's Capital.
- Sales/Research Fee. Covers the cost of any travel/accommodation/research and inspections by Team Fortuna and any fees by its agents/representatives. Fee is NZ \$3,000 for this syndicate
- **Veterinary Fee.** This fee relates to the Veterinary inspections and reports provided by our Veterinary Surgeon as we undertake due diligence. This fee is **NZ\$900 plus GST approx**
- **Bloodstock Insurance**. The cost of this is **3.8%** plus GST of the value of the Bloodstock and is paid annually (to 31 Jan of the following year) in advance
- Working Capital. Usually, the Syndicate will collect an amount of capital from Members to cover working expenses
  associated with the Bloodstock until such time as Member's ongoing fees commence and any capital remains the
  property of the Syndicate and its Members. Working Capital for this syndicate is NZ\$8,425

### **Ongoing Costs and Fees**

- All costs associated with the preparation, training, racing and Administration of the Syndicate Bloodstock.
   While the annual total of ongoing fees will vary to some degree depending on the path that each individual horse may take, a good indicative figure is approximately \$52,000 per annum inclusive of GST if any
- Fortuna Ltd Administration fee. This fee is \$380 plus GST per month and is included in the expense estimate above.

To cover these costs, each Syndicate member contributes a pre-determined set monthly amount to the Syndicate bank account by Automatic Payment. Quarterly statements will show the state of each member's current account within the Syndicate. The monthly amount is currently \$440 per month for a 10% share, \$220 per month per month for a 5% share, \$110 per month for a 2.5% share and \$44 per month for a 1% share. These figures are GST inclusive. Under normal circumstances the regular monthly payments made by Members (i.e \$220 per month per 5% share) to the Syndicate, will cover all expenses associated with racing the horse. However in the event they do not, the Manager will issue a capital call on a pro rata basis to all Members to cover any additional costs. (see clause 9.1 of the Syndicate Agreement)

### Stakes Fee

In the event that the bloodstock wins stakes money in events that are described as "Listed" or "Group" or "Cups" events in New Zealand or in any race in any International Racing Jurisdiction, the Manager shall be entitled to receive **5% plus GST (if any)** of the stakes money received. (see clause 19.9) of the Syndicate Agreement

## Sale of Bloodstock Fee

In the event that the Bloodstock (or part thereof) is sold at a future date the Manager will be entitled to a fee representing 10% plus GST (if any) of the sale price. (see clause 19.11 of the Syndicate Agreement

Note that in the event of the bloodstock being sold the Manager, with the approval of the Syndicate Management Committee, may approve a "success fee" payment to Te Akau Racing Stables of up to 5% of the gross sales price

# **SCHEDULE ONE – SUMMARY OF INITIAL COSTS**

Contributor Filly	#144	Syndicate	
	Amount	GST	Total
Horse Purchase Price (NZ\$)	75000	11250	86250
Promoter Fee	10000	1500	11500
Marketing Fee	7500	1125	8625
Sales/Research Fee	3000	450	3450
Veterinary fee	800	120	920
Insurance	4200	630	4830
Working Capital	8,425	0	8425
Other			
Grand Total	\$108,925	\$15,075	\$124,000
Cost of Share 10%			\$12,400
Cost of Share 5%			\$6,200
Cost of Share 2.5%			\$3,100
Cost of Share 1%			\$1,240

20 shares (each share 5%) @ \$6,200. (Note that the Manager has the discretion to issue shares in parcels larger or smaller than 5%)

Ongoing monthly contributions \$220 pm (per 5% share) commencing 1st January 2024

Finalised by John Galvin on 30<sup>th</sup> November 2023

#### **PEDIGREE**

#### **BAY FILLY**

Foaled 10th October 2021

Sire	High Chaparral	Sadler's Wells	Northern Dancer
<b>CONTRIBUTER</b>	(IRE)	Kasora	Darshaan
2010	Serisia	Exit to Nowhere	Irish River
		Seralia	Royal Academy
Dam	Street Sense	Street Cry	Machiavellian
<b>VICTORY PARAI</b>	DE (AUS)	Bedazzle	Dixieland Band
2012	Conquering Queen	Invincible Spirit	Green Desert
	· v	River Dance Queen	Snippets

CONTRIBUTER (IRE) (Bay 2010-Stud 2016). 8 wins-1 at 2, ATC Ranvet S., Gr.1. Leading Second Season Sire in NZ in 2020-21. Sire of 131 rnrs, 84 wnrs, inc. SW Lion's Roar (ATC Randwick Guineas, Gr.1), Campionessa, Lianacord, María Farina, Family Ties, She's a Con, Elizabeth Rose, SP Harlow Mist, Oneira, l'mintowin, Premise, On the Prowl, Silverina, Lily's Lady, Soprano Supreme, Follow Your Dreams, Master Marko, Miss Dixie, Dancing Dream, etc.

1st dam VICTORY PARADE, by Street Sense. 2 wins at 1200m, 1300m in Aust. Half-sister to **Counterplay**. This is her second live foal. Dam of one foal to race-Smokeshow (g. by Contributer). Placed at 3 in 2023-24.

2nd dam
CONQUERING QUEEN, by Invincible Spirit. 5 wins to 1200m, A\$184,880, Old Tatt's RC Tattersall's Classic, L, BRC Darley H., AUC Assertive Lass H., STC Spring With Schweppes H., Jim Beam & Jacob's Creek H., 3d BRC Ascot H., L, GCTC Silk Stocking H., L, SAJC Trotec Laser H. Dam of 6 named foals, 5 to race, 4 winners, inc:
Counterplay (Sepoy). 2 wins at 2, A\$99,200, SAJC McMahon Services 2YO H., 2d MRC Thoroughbred Club S., Gr.3, SAJC Schweppes H., Quayclean & Cleanaway H., 3d MRC Resimax P., 4th MRC Angus Armanasco S., Gr.2. Dam of-Artistica (Trapeze Artist). Placed at 2 in 2022-23, 2d SAJC Dequetteville S., L. Victory Parade. 2 wins. See above. Lulu Design. Winner at 1000m in Aust. Joe's Choisir. Placed at 3 in Aust.

**3rd dam** RIVER DANCE QUEEN,

Ird dam

IVER DANCE QUEEN, by Snippets. 2 wins-1 at 2-at 1000m, 1150m, 3d VATC Samuel Griffiths H. Half-sister to SPONDULA, S1R MOULA. Dam of 11 named foals, 9 to race, 8 winners, inc:
CONQUERING QUEEN (Invincible Spirit), 5 wins. See above.

Spirit of Flatley, 10 wins-1 at 2-to 1300m, A\$134,489, BRC APT & HWT Wynnum H., Lyndhurst Stud H., Bollinger H., 2d BTC Alison Best Memorial 2YO H., BRC BMAG P., Ambassador Travel H., BTC Turf Club 1923-2009 2YO P. 3d BRC Brc.com.au H.

Regimental Star. 3 wins at 1000m, 1100m, 3d MRC Vitalic H.

Flatley's Fortune. 5 wins to 1400m in Aust.

O'Niello. 4 wins-1 at 2-at 1000m, 1200m in Aust.

Amadeus Rocks. 3 wins at 1000m, 1200m in Aust. Dam of-Ebenos (I Am Invincible). 2 wins at 1100m, 1200m, A\$175,780, ATC TAB Rewards P., 2d Canberra Guineas, L. VRC Inglis Dash, ATC Myboycharlie at Vinery H., TAB H., 3d ATC Invictus H., Tab.com.au H., 4th Gosford Guineas, L.

Rewardus. Winner at 1000m in 2022-23 in Aust.

Miss Flatley. Placed in Aust.

#### 4th dam

RED LLIY LADY, by Tattenham. 2 wins at 1000m, 1150m in Aust. Dam of 8 named foals, all winners, inc:SPONDULA (Hula Chief). 11 wins-3 at 2-to 1200m, A\$205,540, SAJC Lightning S., Gr.3, South
Australian S., Gr.3, VATC Hawksburn H., SAJC Bonnett's Saddlery Manihi Quality S.H., Golden
Wing H., HMAS Geraldton H., MVRC Marshalls & Dent H., Biggest Game in Town H., Tabcorp H.,
VATC Belhaven H., 2d SAJC Morphettville PH., L. Qaklands P. L. MYRC Novotel Lunceston H.,
Moonee Valley Flying H., Victorian Bookmakers' Association H., VATC Mookta H., SAJC Lockleys
Tradition H., 3d MVRC Gillies Quality Cakes H., J Green H., Jangle Kids Clothing H., SAJC West
End Super H., 4th MVRC CS Hayes S., Gr.3.
SIR MOULA (Coronation Day) 6 wins at 1000m, 1100m, A\$122,000, SAJC WH Wylie H., L. Tassie
Pegus Memorial H., VRC Razor Sharp Welter H., Functions at Flemington Sprint H., MVRC
Quality Gold H., 2d VATC Snowhite Cleaning H., 3d VRC Life's a Party Sprint H., SAJC Prince
Regent H., VRC Geoffrey Levett H., MVRC Corrs Chambers Flying H.,
VATC Coropet Sports H.,
SAJC Pewsey Vale Vineyard H., VATC Norman Nelson Welter H., Idolou Welter H., SAJC Samist
H., 2d MVRC Crown Trophy H., Strathayr H., Mt Franklin H., VATC Normanby H., AJC Campbelltown H., SAJC
Malaysia Airlines H., 5AA Sport 1395 Am H., 4th AJC Show County H., L.
River Dance Queen. 2 wins. See above.

# 5th dam

by Exalt, 6 wins-2 at 2-to 1200m in Aust. Dam of 4 foals, all winners.